



PIONEERING HEALTHCARE

**YOU WANT TO MAKE
A DIFFERENCE?**

THEN JOIN US!

**We are Tiefenbacher Group –
Health Pioneers since 1963.**

100% family owned since 1963, we are a leading healthcare company providing innovative and best-in-class solutions along the entire pharmaceutical value chain. The distribution of APIs and the development, manufacturing, and registration of finished dosage forms are our core competencies. The world's most trusted brands count on our pioneer spirit as well as our pharmaceutical excellence. Leveraging our global presence, including own laboratories and manufacturing sites, we are driven to make pharmaceuticals more affordable, more available, and better than before. There is one purpose driving our about 600 employees day by day: improving the life of millions of patients worldwide.

Your expertise and commitment can make a difference to patients all over the world. Join us at our global headquarters in Hamburg (fulltime) and become a part of our API-Business Unit API & Ingredients at the earliest possible date.

We look forward to hearing from you!

Send your resume and letter of motivation including your salary expectations and availability to our HR department (jobs@tifi-api.eu).

Check out our website www.tifi-api.eu for more information!

API SALES / ASSORTMENT MANAGER (M/F/D)

YOUR RESPONSIBILITIES

- Responsibility for the further expansion of our API customer base
- Identification of possible cross-selling potentials of your customers within the scope of business development and ensuring the optimal use of business relations
- Identification of new cooperation opportunities by conducting regular market and customer analysis
- Ensuring continuous customer satisfaction and development of new long-term by close cooperation with existing and new suppliers
- Regular travel activities

YOUR SKILLS & QUALIFICATIONS

- University degree or comparable training in the field of active pharmaceutical ingredients or in the pharmaceutical environment
- Ideally several years of relevant professional experience in above mentioned field
- Sound experience with price and contract negotiations in the B2B business
- Strong communication and target-oriented networking skills
- Proficient in English; German and other languages are an advantage

LOOK FORWARD TO

- working for an internationally established company in the pharmaceutical industry.
- our modern offices in the buzzing heart of Hamburg right at the Elbe river.
- the opportunity to implement your own ideas in solving challenging tasks.
- flexible working hours.